

SOLAR QUOTES

Finally a Solar Quote Process Explained! Finding quality solar quotes from an accredited installer can be challenging. Solar energy retailers often make their quote process complex and opaque. Finding a good deal on commercial solar and home solar products should be simple. Our friendly specialists guide you through the options that best suit your needs.

There are endless reasons for wanting to transition your home to a solar PV system today:

- Reducing your electricity bill
- Minimising your reliance on the grid
- Gaining solar battery storage capacity
- Attaining energy independence
- Taking advantage of subsidies like small scale technology certificates (STCs)
- Desiring clean energy and to reduce your carbon footprint
- Monetising the sun's renewable energy
- · Earning money through feed in tariffs

Whatever your reasons for wanting to make the smart solar switch, there are systems and options to suit your needs. We have reviews of solar products to help you determine which products are right for you.

However, there is nothing that beats speaking with a specialist about your energy usage and goals to ensure you make the right investment. That's why we have a comprehensive solar panel quote process to assist you through the tough decisions.

Our Solar Quote Process

Step 1: Questions & Answers



Make an enquiry through our website or give us a call 1300 076 527. If you've made an online enquiry, we aim to be in touch with you within 2 hours. From here we'll answer any questions you have and setup an appointment time to do an onsite quote at your home or business

Step 2: Inspection & Quote



Our specialists attend the appointment at your home to inspect the site and discuss your needs, options and goals. This usually takes around an

hour. During this onsite inspection we analyse the variables of the property (switchboard, access points, roof specifications etc.)

Once we've laid out your options we'll provide you with a proposal document, either in hand or electronically. If you are happy with the proposal and wish to proceed, you'll then be given a booking form.

Step 3: Confirmation & Booking



After confirmation and approval of the sale, we schedule your system installation. This is done within 3 weeks.

For Victorians applying for the Solar PV Rebate, we supply you with all the necessary documents to lodge your application.

Step 4: Installation



Our specialists return to your home or business to carry out the solar installations. This usually takes I day, in some cases in can take a maximum of 2 days.

After the installation we then provide you with:

- · A copy of the invoice
- A copy of the Certificate of Electrical Safety (CES)
- Warranty documents
- Connection applications

In Victoria and the ACT it is then procedure to carry out a post inspection, which we will arrange with you.

What to Consider When Buying Solar Panels

When you decide to make the investment into clean energy and install a solar PV system in your home, there are a few things you need to keep in mind. It's easy to become bewildered

1. Do you have a large roof or a small roof?



Limited roof space means that you need to maximise the efficiency and

output of your panels in order to provide enough energy to power your home. Therefore homes with a small roof or limited space to install panels, should consider buying Mono Panels. Compared to the other common type, Poly Panels, the 'Mono' technology option provides a higher produce more power for the same size panel.

Those with large roofs or plenty of space to install panels could consider using multiple 'Poly' panels instead as a more cost effective means of achieving the same energy output.

2. Do you have high or low energy usage?



Understanding the usage requirements for your home is essential to determining the size of the solar system that you need. To do this, we recommend looking back over your electricity bills and use over the last 5-10 years to gauge an accurate representation of your annual requirements. From here we can determine whether you will need a large system with higher kilowatt-hour (kWh) production, or a smaller system that might be more cost effective.



3. Is your roof shaded?



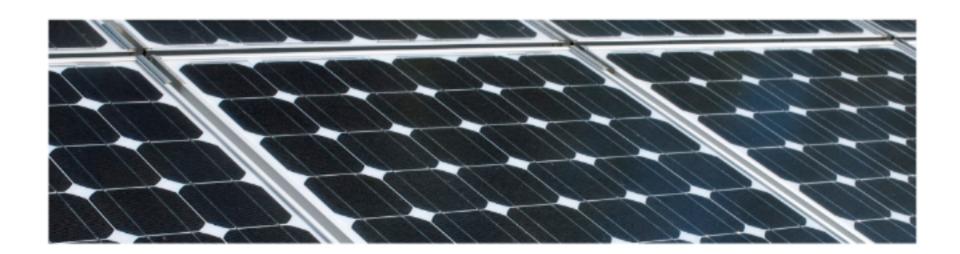
Our specialists return to your home or business to carry out the solar installShading is an important variable when choosing the right system for you. Common causes of shade are trees, buildings and objects that block the sun getting to your roof. Clearly the more shade on your roof, the less sun you will have access to in order to convert to usable electricity. However, if you have issues with shade - do not despair! There are options and accessories available to you so that you can maximise the energy from the sun that you do receive.

However, if you have issues with shade - do not despair! There are options and accessories available to you so that you can maximise the energy from the sun that you do receive.

The key issue with shading is not simply a lack of sun. Partial shading can be just as detrimental to your solar panels as complete shading. With most common panel technology, when part of the circuit gets disrupted by shade, the entire panel can stop working.

Half cell panels, optimisers and micro-inverters are all good means of overcoming this issue. These boost the performance of your system and allow part of the circuit to continue functioning while the rest is in shade.

For more information on these technologies, speak with one of our specialists about shading options.



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Inverters are one of the most important elements of any solar PV system, yet they are often overlooked and misunderstood by consumers. Inverters convert the electricity from your panels into usable electricity needed to power your home and appliances. The better your inverter, the more efficient this conversion process will be and thus the more energy you will reap from your solar power system.

There are several different factors to consider when buying an inverter:

Reputation

The reputation of the inverter's manufacturer is critical as it will reflect on the quality of the product and reliability of its performance. We always recommend manufacturers with outstanding reputations as it will safeguard your investment against poor craftsmanship and materials, unreliable warranties and short life spans.

Warranty

Increased 10-year warranties are a valuable asset when selecting an inverter. You want your inverter to continue functioning at a high performance level for the duration of its lifespan. Don't just put your faith in the quality of a product, insure your solar system by acquiring the best possible warranty for your inverter.

Remote Monitoring

The best inverters on the market will include remote monitoring apps. This allows you to track the efficiency of your system and review analytics to determine whether you can optimise your output through changing its configuration.

Noise

Choosing an inverter that is quiet is important for those with small homes, or with their system close to living or sleeping areas. Goodwe and SMA inverters are relatively quiet. Make sure you ask about the noise of the inverter before buying.



For more information on inverters and reviews of the options available, check out our product review page.

If you're ready to make the switch to solar, or you've got some questions for our specialists, don't hesitate to get in contact with us today. Visit our website to fill out an enquiry form or call our friendly team on **1300 076 527**.